



Nationwide®

Nationwide Multi-Contract Letter of Instruction

For use with the Nationwide **New Heights® Select** Fixed Indexed Annuity suite only

Nationwide Life Insurance Company

Nationwide Life and Annuity Insurance Company

PO Box 182021, Columbus, OH 43218-2021

Phone: 800-848-6331 • nationwide.com

NOTE: This form is ONLY required if multiple contracts are being established.

Reason for Establishment of Multiple Contracts (select one)

- Current Strategy Option Diversification
- Guaranteed Income Laddering
- Future Strategy Option Diversification
- Roth IRA Conversion
- Other (explain): _____

Acknowledgments

I agree and acknowledge the following:

- This Multi-Contract Form must be submitted with the application
- All contracts listed as part of this Multi-Contract Form will be issued once all premium has been received by Nationwide
- The Suitability review conducted will be based on the aggregate premium and indexes on all contracts
- Tax Qualification Type of all contracts requested by this Letter of Instruction must be the same
- **The premium amount and/or elected Strategy Options may be different for each contract, but all other information must be identical**
- Elected Strategy Options on this form will override any Strategy Option election indicated on the application
- **The product minimum must be met for each contract**
- The time horizon and liquidity listed on the Suitability Questionnaire will reflect the minimum duration. Each respective contract may be greater than or equal to this selection
- Non Qualified Annuities Only - per IRC 72(e)12 if more than one contract is opened within the same calendar year, all contracts will be aggregated to maintain the same tax treatment as a single contract
- Election of different Strategy Options at term end or initiation of guaranteed lifetime income via the High Point 365 Lifetime Income Benefit Rider, are the **responsibility of the contract owner**

Contracts

I, (Contract Owner's Name) _____ request Nationwide to establish _____ contracts (max. 4), as referenced below, per the single application and other necessary documentation enclosed.

I understand that the **ONLY** data that may vary for each contract is the premium amount and elected Strategy Option. **The premium amount for each contract must meet the product minimum.**

The Total Approximate Premium is: _____

Proceed to next page.

Contracts (continued)

IMPORTANT: All percentages must be in whole numbers.

Contract 1		Contract 2	
Per contract allocations of total premium _____%		Per contract allocation of total premium _____%	
Allocation % for Index	Whole Percentages Only	Allocation % for Index	Whole Percentages Only
Goldman Sachs New Horizons		Goldman Sachs New Horizons	
_____%	GS New Horizons Strategy A	_____%	GS New Horizons Strategy A
_____%	GS New Horizons Strategy B	_____%	GS New Horizons Strategy B
JP Morgan Mozaic IISM		JP Morgan Mozaic IISM	
_____%	JPMorgan Mozaic II SM Strategy A	_____%	JPMorgan Mozaic II SM Strategy A
_____%	JPMorgan Mozaic II SM Strategy B	_____%	JPMorgan Mozaic II SM Strategy B
MSCI EAFE		MSCI EAFE	
_____%	MSCI EAFE Strategy A	_____%	MSCI EAFE Strategy A
_____%	MSCI EAFE Strategy B	_____%	MSCI EAFE Strategy B
NYSE[®] Zebra Edge[®]		NYSE[®] Zebra Edge[®]	
_____%	NYSE [®] Zebra Edge [®] II Strategy A	_____%	NYSE [®] Zebra Edge [®] II Strategy A
_____%	NYSE [®] Zebra Edge [®] II Strategy B	_____%	NYSE [®] Zebra Edge [®] II Strategy B
S&P 500[®]		S&P 500[®]	
_____%	S&P 500 [®] Strategy A	_____%	S&P 500 [®] Strategy A
_____%	S&P 500 [®] Strategy B	_____%	S&P 500 [®] Strategy B
SG Macro Compass		SG Macro Compass	
_____%	SG Macro Compass Strategy A	_____%	SG Macro Compass Strategy A
_____%	SG Macro Compass Strategy B	_____%	SG Macro Compass Strategy B
_____%	TOTAL (must equal 100%)	_____%	TOTAL (must equal 100%)

Proceed to next page.

Contracts (continued)

Contract 3		Contract 4	
Per contract allocations of total premium _____%		Per contract allocation of total premium _____%	
Allocation % for Index	Whole Percentages Only	Allocation % for Index	Whole Percentages Only
Goldman Sachs New Horizons		Goldman Sachs New Horizons	
_____%	GS New Horizons Strategy A	_____%	GS New Horizons Strategy A
_____%	GS New Horizons Strategy B	_____%	GS New Horizons Strategy B
JP Morgan Mozaic IISM		JP Morgan Mozaic IISM	
_____%	JPMorgan Mozaic II SM Strategy A	_____%	JPMorgan Mozaic II SM Strategy A
_____%	JPMorgan Mozaic II SM Strategy B	_____%	JPMorgan Mozaic II SM Strategy B
MSCI EAFE		MSCI EAFE	
_____%	MSCI EAFE Strategy A	_____%	MSCI EAFE Strategy A
_____%	MSCI EAFE Strategy B	_____%	MSCI EAFE Strategy B
NYSE[®] Zebra Edge[®]		NYSE[®] Zebra Edge[®]	
_____%	NYSE [®] Zebra Edge [®] II Strategy A	_____%	NYSE [®] Zebra Edge [®] II Strategy A
_____%	NYSE [®] Zebra Edge [®] II Strategy B	_____%	NYSE [®] Zebra Edge [®] II Strategy B
S&P 500[®]		S&P 500[®]	
_____%	S&P 500 [®] Strategy A	_____%	S&P 500 [®] Strategy A
_____%	S&P 500 [®] Strategy B	_____%	S&P 500 [®] Strategy B
SG Macro Compass		SG Macro Compass	
_____%	SG Macro Compass Strategy A	_____%	SG Macro Compass Strategy A
_____%	SG Macro Compass Strategy B	_____%	SG Macro Compass Strategy B
_____%	TOTAL (must equal 100%)	_____%	TOTAL (must equal 100%)

Confirmation & Signatures

By signing this document, I am confirming that the information provided is complete and accurate to the best of my knowledge.

Contract Owner:

Name (please print): _____

Signature: _____ **Date:** _____

Joint Owner (if applicable):

Name (please print): _____

Signature: _____ **Date:** _____

Firm:

Name (please print): _____

Producer's Name (please print): _____

Signature: _____ **Date:** _____

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