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NON-SOLICITATION PRIOR STATES BY CARRIER

All writing producers must be appointed with the applicable carrier **prior to soliciting** any business in the following states. Applications received by the carrier(s) that have been signed prior to the appointment effective date will require a new application (and replacement forms if applicable) to be signed and dated by the client(s). No new business or transfers will begin processing until the new signed application packet is received.

It is strongly recommended for all carriers that agents get contracted and/or appointed prior to soliciting business, **regardless of state**, in order to reduce delays in new business processing that could result from the carrier having to contract/appoint the agent after business is received.

Americo Financial Life and Annuity Insurance Company (Americo):

Georgia	Montana	Washington
Kentucky	Ohio	Wisconsin
Louisiana	Pennsylvania	

Ameritas Life Insurance Corporation (Ameritas)*:

Pennsylvania

Integrity Life Insurance Company (Integrity)*:

Connecticut	Montana	Texas
Louisiana	Pennsylvania	

**** For Ameritas and Integrity, all writing agents must complete the applicable Product Specific Training prior to their first appointment with the carrier. No appointment requests will be processed without the completed training.***

NOTE: The non-solicitation prior states listed are current as of the form revision date and are subject to change without notice. Please refer to the State Approval Matrix for current product availability. Information regarding both product availability and current training requirements is available on Legacynet – (www.legacynet.com)