

Nationwide New Heights Select®

Product update

Effective October 2, 2023, Nationwide® is adding 1-year Strategy Terms to its New Heights Select® fixed indexed annuity products. This applies to new and existing contracts, including renewals on New Heights contracts.

Additionally, clients will be able to allocate a maximum of 10 strategy options in a single contract, providing the opportunity for greater diversification.

Here are the new options for each product:

Product	Terms available
New Heights Select 8	1- and 2-year terms
New Heights Select 9	1- and 3-year terms
New Heights Select 10	1- and 2-year terms
New Heights Select 12	1- and 3-year terms

Approval of the 1-year term is still pending in the following states:

Hawai'i, Indiana, Kentucky, Maryland, Montana, Virginia

Please take note:

- If the contract owner wants the 1-year strategies, they will need to complete the new application and new COD beginning 10/2/23.
- **FOR PENDING BUSINESS:** The owner will need to sign the new application and new COD with a signature date of 10/2/23 or later so we can update the contract prior to issuance.
- **FOR NEWLY ISSUED BUSINESS IN THE FREE LOOK WINDOW:** Please submit an LOI asking to free look and include the new application and new COD with a signature date of 10/2/23 or later.
- If a contract owner does not want the 1-year strategies, we will accept the old application for 60 days (11/30/23).
- For applications submitted via an electronic platform, the application signed date used is the application signed date field from the electronic ticket. This represents the date your broker/dealer submits the ticket to Nationwide, often after suitability review. Please check with your broker/dealer to ensure that the submission occurs on or before the required completion date. Also, please check with your broker/dealer on their required details on free-look submissions.
- Though 10 strategy options are now available, the NHS illustration tool is limited to 6 illustrations.

[Learn more](#)

Contact your broker dealer or IMO/IDC to learn more about how Nationwide New Heights Select offers competitive guaranteed income plus additional growth opportunities for your clients.

Nationwide is on your side®



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• Not a deposit • Not FDIC or NCUSIF insured • Not guaranteed by the institution • Not insured by any federal government agency • May lose value

This material is not a recommendation to buy or sell a financial product or to adopt an investment strategy. Investors should discuss their specific situation with their financial professional.

Nationwide New Heights Select is issued by Nationwide Life and Annuity Insurance Company, Columbus, Ohio.

New Heights Select does not directly participate in the stock market or any index. It is not possible to invest in an index. Withdrawals are subject to income tax, and withdrawals before age 59½ may be subject to a 10% federal tax penalty.

Annuities have limitations. They are long-term vehicles designed for retirement purposes. They are not intended to replace emergency funds, to be used as income for day-to-day expenses or to fund short-term savings goals. Please read the contract for complete details.

Guarantees and protections are subject to the claims-paying ability of Nationwide Life and Annuity Insurance Company.

Products are issued by Nationwide Life and Annuity Insurance Company, Columbus, Ohio.

Nationwide, the Nationwide N and Eagle, Nationwide is on your side, Nationwide New Heights, New Heights, Nationwide High Point 365 and High Point 365 are service marks of Nationwide Mutual Insurance Company.
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Contract/certificate: ICC20-FACC-0126AOPP, ICC20-FARR-0122AO, ICC20-FARR-0123AO, ICC20-FARR-0124AO, ICC20-FARR-0125AO

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